

# Settled sequential equilibrium (preliminary)

Jörgen Weibull

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# Wanted!

A solution concept for finite extensive-form games that is

1. compatible with individual dynamic programming (one decision-maker for each player)
2. consistent with Bayesian rationality [Savage, 1954]
3. invariant under the Thompson (1952) transformations [Elmes and Reny, 1994]
4. robust against “strategic uncertainty” (beliefs that attach less than unit probability to others’ adherence)
5. a potential “convention” in a population setting à la Nash’s (1950) mass-action interpretation [Myerson & Weibull, 2015]
6. non-empty valued

No established solution concept meets all demands:

- Nash equilibrium (Nash, 1950) fails 1-5
- Subgame-perfect equilibrium (Selten, 1965) fails 1-5
- Extensive-form perfect equilibrium (Selten, 1975) fails 1, 3 and 5
- Sequential equilibrium (Kreps and Wilson, 1982) fails 2-5
- Quasi-perfect equilibrium (van Damme, 1984) and strategic stability (Kohlberg & Mertens, 1986, Mertens, 1989) fail 5

$$\emptyset \neq EFPE \subset SE \subset SPE \subset NE$$

$$\emptyset \neq QPE \subset SE$$

# 1 Sequential equilibrium

This is, arguably, the most well-known and used solution concept for finite extensive-form games with perfect recall.

**Definition 1.1 (Kreps and Wilson, 1982)** *A belief system in an extensive-form game  $\Gamma$  is a function  $\mu : A \setminus A_\omega \rightarrow [0, 1]$  such that*

$$\sum_{a \in D} \mu(a) = 1 \quad \forall D \in \mathcal{D}$$

**Definition 1.2 (Kreps and Wilson, 1982)** *A belief system  $\mu$  is consistent with a behavior-strategy profile  $y$  in  $\Gamma$  if there exist interior behavior-strategy profiles  $y^t \rightarrow y$  such that  $\mu(a | y^t) \rightarrow \mu(a) \forall a \in A \setminus A_\omega$ , where  $\mu(\cdot | y^t) : A \setminus A_\omega \rightarrow [0, 1]$  is the belief system induced by Bayes' law from  $y^t$ .*

**Definition 1.3** *A behavior-strategy profile  $y^*$  is sequentially rational under a belief system  $\mu$  if for every player  $i$  and information set  $D$ :*

$$y_i^* \in \arg \max_{y_i \in Y_i} \sum_{a \in D} \mu(a) \pi_{ia}(y_i, y_{-i}^*)$$

**Definition 1.4 (Kreps and Wilson, 1982)** *A behavior-strategy profile  $y^*$  is a sequential equilibrium if there exists a consistent belief system  $\mu$  under which  $y^*$  is sequentially rational.*

## 2 The Thompson transformations

Elmes and Reny (1994) identify 3 transformations:

1. ADD: add a node to a player's information set so that the player's choice at the information set will not affect any player's payoff in case play would reach the added node
2. COA: coalesce two consecutive singleton information sets for a player to one decision node
3. INT: interchange the order of moves between two players who are not informed of each others' moves

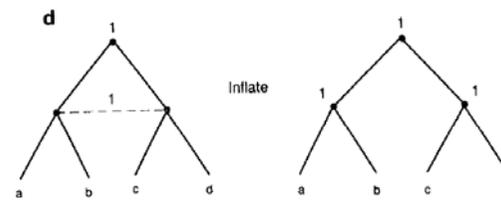
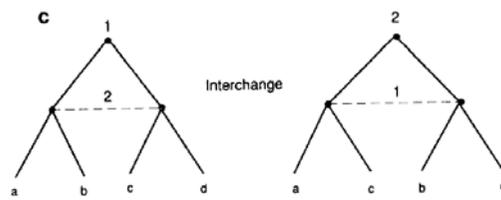
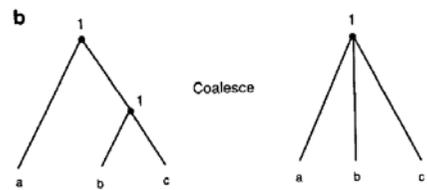
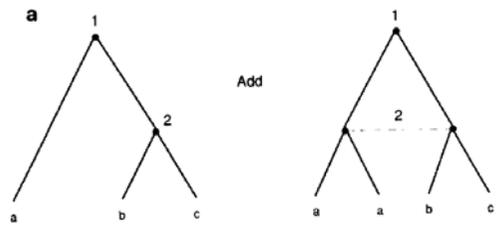
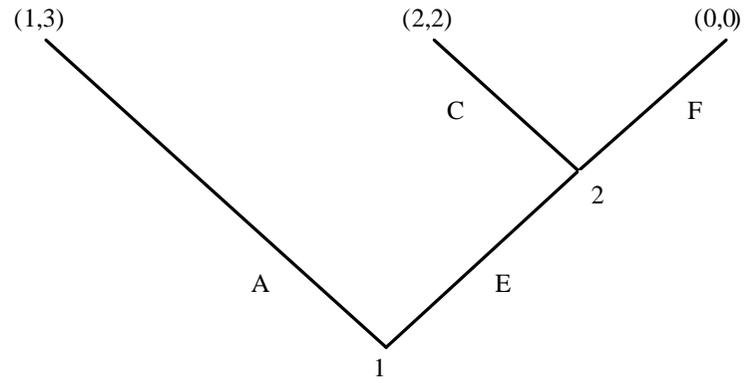
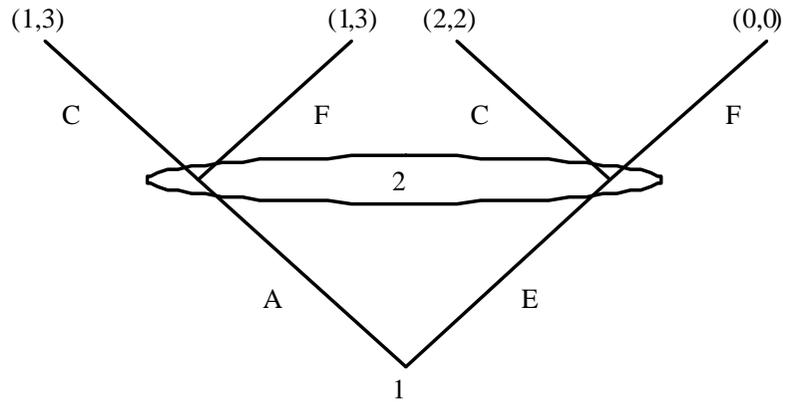


FIGURE 3.1

Example:

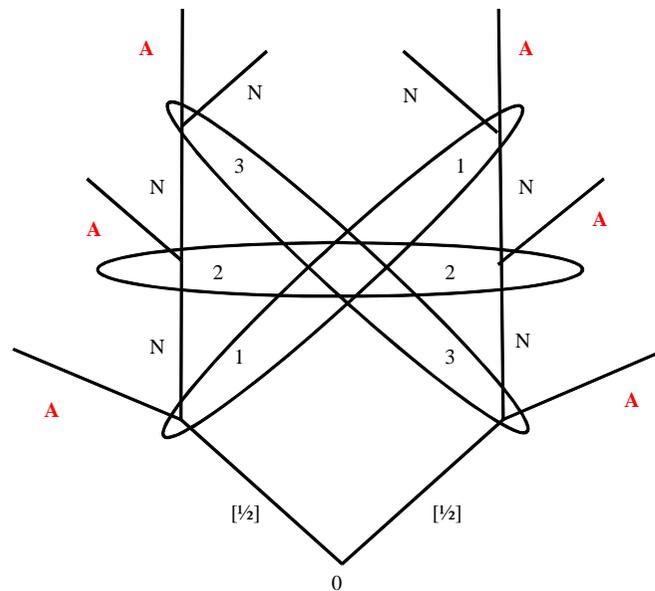


Game 1



Game 2

- SE is not invariant under the Thompson transformations, as seen in Games 1 and 2
- SE is not compatible with Bayesian rationality in all games. In the following example, sequential rationality and consistency together require a form of "cognitive dissonance" on behalf of the player (Kreps and Ramey, 1988):



Game 3

- Moreover, sequential equilibria are in general not robust to strategic uncertainty

**Definition 2.1** *A behavior-strategy profile  $y^*$  is a robust sequential equilibrium if every neighborhood of  $y^*$  contains some interior behavior strategy  $y'$  such that, for every player  $i$  and information set  $D \in \mathcal{D}_i$ ,*

$$y_i^* \in \arg \max_{y_i \in Y_i} \sum_{a \in D} \mu(a | y') \hat{u}_{ia}(y_i, y'_{-i}) \quad (1)$$

where  $\mu(\cdot | y') : A \setminus A_\omega \rightarrow [0, 1]$  is the belief system induced by Bayes' law from  $y'$ .

- This is equivalent with van Damme's (1984) definition of quasi-perfect equilibrium

### 3 Equilibria as potential social conventions

Myerson and Weibull (2015): "Tenable strategy blocks and settled equilibria"

		$L$	$R$
Game 4:	$L$	1, 1	0, 0
	$R$	0, 0	1, 1

- The mixed NE is arguably not tenable as a social convention in a population setting, but is perfect, strategically stable and robust sequential equilibrium (in the associated simultaneous-move game)

[Exceptional solution concepts: *evolutionary stability* (Maynard Smith & Price, 1973) and *persistent equilibrium* (Kalai and Samet, 1984)]

The same is true for the following basic signalling game (Balkenborg, Hofbauer & Kuzmics, 2014, “The refined best-response correspondence in normal form games”):

**Example 3.1** *A sender-receiver game with two equally likely states of nature,  $A$  and  $B$ :*

*(1) The sender observes the state of nature and sends one of two messages,  $a$  or  $b$ , to the receiver*

*(2) Having received the message, the receiver takes one of two actions,  $\alpha$  or  $\beta$*

*(3) Both players receive payoff 2 if action  $\alpha$  ( $\beta$ ) is taken in state  $A$  ( $B$ ).*

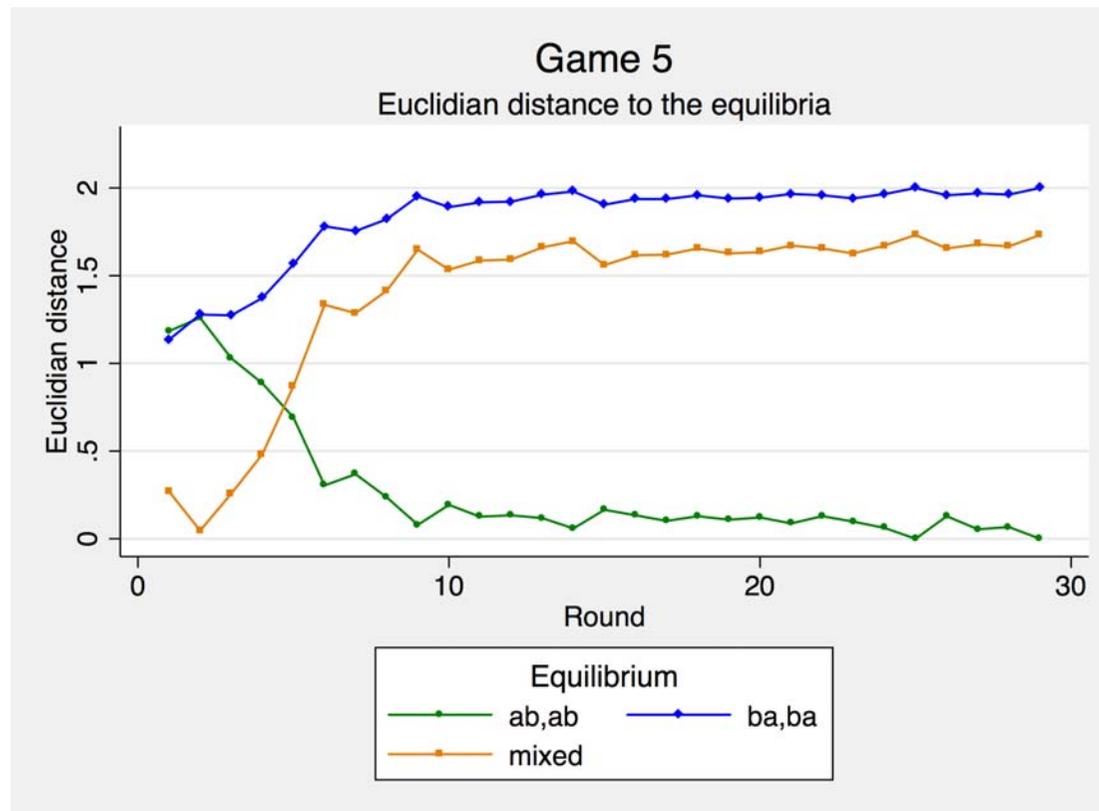
*Otherwise they receive zero*

		$\alpha\alpha$	$\alpha\beta$	$\beta\alpha$	$\beta\beta$
<i>Game 5:</i>	<i>aa</i>	1, 1	1, 1	1, 1	1, 1
	<i>ab</i>	1, 1	2, 2	0, 0	1, 1
	<i>ba</i>	1, 1	0, 0	2, 2	1, 1
	<i>bb</i>	1, 1	1, 1	1, 1	1, 1

*Infinitely many NE (6 pure and a continuum of mixed) that are perfect, even proper and KM strategically stable (as singletons)*

*The two NE  $s^* = (ab, \alpha\beta)$  and  $s^{**} = (ba, \beta\alpha)$  stand out in a population setting with recurrently play, since they are as if there exists a language, a convention*

Experiment (with Ph.D. student Eskil Forsell, 2015): pairwise anonymous random matching in a population of size 40, 29 sessions during 5 days. Public population statistics after each session. Game presented in normal form, with randomized neutral names given to pure strategies. Payoffs are numbers of lottery tickets, in a lottery after all sessions have been run, with a prize of 10,000 SEK (1,100 euros).



## Myerson and Weibull (2015): "Tenable strategy blocks and settled equilibria"

- Formalize potential conventions as strategy blocks, nonempty subsets of pure strategies for each player role in the game
- and look for strategy blocks that are both externally and internally stable:
  - external stability: no player should be able to gain by deviating from the block when others are likely to act conventionally and rationally within the block (but may occasionally act unconventionally and/or irrationally)
  - internal stability: the block should not contain any subblock that is externally stable

## Conventionality, rationality & irrationality

Consider any given strategy block as a candidate for a convention. Individuals are of different *types*.

- The *conventional* type considers precisely his/her block strategies
- Unconventional types may be more or less rational (attentive, aware):
  - The fully *rational* type considers *all* available strategies
  - An unconventional type is *less rational* than another if it only considers a proper *subset* of the strategies considered by the other type
- Each individual's type is his or her private information

- We define two varieties of "stable blocks": *coarsely* and *finely tenable*, and two associated equilibrium notions, *coarsely* and *finely settled equilibria*, equilibria with support in minimal such (coarsely resp. finely) tenable blocks
  - The two properties, coarse and fine, *agree* on generic normal-form games
  - ... but *differ* from all established solution concepts on an open set of games

## Facts:

1. The maximal block  $S$  is coarsely and finely tenable
2. Any strict equilibrium, viewed as a singleton block, is coarsely tenable

**Proposition 3.1** *If  $T$  is coarsely tenable, then the NE of the block game  $G_T$  are precisely the NE of  $G$  that have support in  $T$ .*

- "Oblivion of unconventional strategies is costless"

**Definition 3.1** *A coarsely settled equilibrium is any Nash equilibrium that has support in a minimal coarsely tenable block.*

Facts:

1. The mixed NE of Game 4 is *not* coarsely settled
2. In Game 5 only  $s^* = (ab, \alpha\beta)$  and  $s^{**} = (ba, \beta\alpha)$  are coarsely settled

## 4 Fully settled equilibria

- Coarse tenability imposes no constraint on which player types, other than the conventional ones, are more likely; robustness is required under *any* type distribution that puts sufficient probability on the conventional types
- Fine tenability requires that the type distribution places a lot probability on conventional types, and, among unconventional types attaches much more probability to a “more rational” (or “more aware”) type than to a “less rational” (or “less aware”)

**Proposition 4.1** *Each finely tenable block contains the support of a proper equilibrium.*

**Definition 4.1** *A finely settled equilibrium is any proper equilibrium that has support in some minimal finely tenable block.*

- A coarsely settled equilibrium need not be finely settled, and a finely settled equilibrium need not be coarsely settled

**Definition 4.2** *A fully settled equilibrium is any equilibrium that is both coarsely and finely settled.*

**Proposition 4.2** *Every finite game has at least one fully settled equilibrium.*

## 5 Settled sequential equilibrium

**Definition 5.1** *Pure strategies  $s'_i, s''_i \in S_i$  are payoff equivalent if  $\pi_j(s'_i, s_{-i}) = \pi_j(s''_i, s_{-i})$  for all pure-strategy profiles  $s$  and players  $j$ .*

- For each player  $i \in I$  and pure strategy  $s_i \in S_i$  let  $[s_i] \subseteq S_i$  denote the set of pure strategies  $s'_i$  that are payoff equivalent with  $s_i$ .

**Definition 5.2** *The (purely) reduced normal form representation  $G^o$  of a normal-form game  $G$  is the normal-form game in which for each player  $i$  the pure strategies  $s_i^o$  are the equivalence classes  $[s_i]$  in  $G$  and where  $\pi^o$  is the accordingly adapted payoff function.*

**Definition 5.3** *A behavior-strategy profile in a finite extensive-form game  $\Gamma$  is **payoff-equivalent** with a mixed-strategy profile in the reduced normal form of  $\Gamma$  if they induce the same probability distribution over payoff profiles.*

**Definition 5.4** *A **settled sequential equilibrium** in a finite extensive-form game  $\Gamma$  is any robust sequential equilibrium that is payoff-equivalent with some fully settled equilibrium of the reduced normal form of  $\Gamma$ .*

## Found!

A solution concept that is

1. compatible with individual dynamic programming
2. consistent with Bayesian rationality [Savage, 1954]
3. invariant under the Thompson (1952) transformations [Elmes and Reny, 1994]
4. robust against strategic uncertainty (beliefs that attach less than unit probability to others' adherence)

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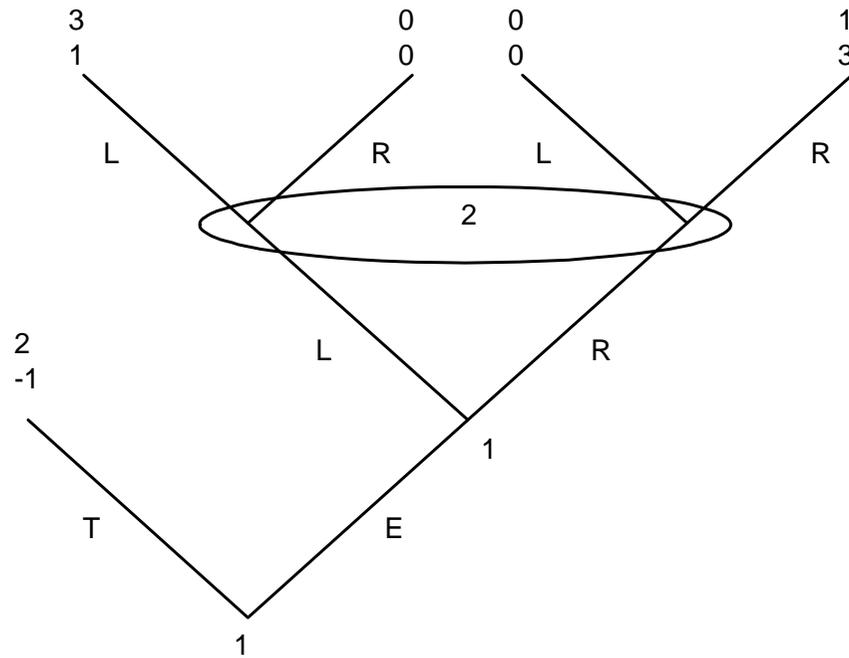
Rests upon:

**Theorem 5.1 (van Damme, 1984)** *Let  $G$  be a finite normal-form game and let  $x^*$  be a proper equilibrium of  $G$ . In every finite extensive-form game  $\Gamma$  with perfect recall and with  $G$  as its normal form, there exists a quasi-perfect equilibrium  $y^*$  of  $\Gamma$  that is payoff-equivalent with  $x^*$ .*

**Theorem 5.2 (Elmes and Reny, 1994)** *If  $\Gamma$  and  $\Gamma'$  are finite extensive-form games with perfect recall that have the same reduced normal form, then there exists a finite set of extensive-form games,  $\Gamma_1, \dots, \Gamma_k$ , each with perfect recall, such that (a)  $\Gamma_1 = \Gamma$  and  $\Gamma_k = \Gamma'$ , and (b) two consecutive games in this set differ only by one of the transformations ADD, COA or INT.*

**THE END**

Other experimental results: Outside option and forward induction:



# Game 1

Euclidian distance to the equilibria

